Career Pathway: Marketing, Sales & Service **Academy of Marketing & Retail Services**

Program Strand: Fashion Marketing Students that choose a career in Fashion Marketing will manufacture, buy, promote, and sell fashion items, from clothing and jewelry to cosmetics and furniture.

Secondary Career Academy Development Timetable (academy classes are listed in bold type)

Pre-Academy Grades 6 – 8	Grade 9	Grade 10	Grade 11	Grade 12
M/J Vocational Wheel 3	English I	English II	English III	English IV
BU 800022012 Semester Courses: Business Keyboarding 820011011 ¹	Algebra or higher	Geometry or higher	Algebra II or higher	Statistics or higher
	Earth & Space Science or Biology	Biology or Chemistry	Chemistry or Physics or Physical Science	Science elective
Comp App in Bus 1 820022011 ¹	World History	P.E.	American History	American Government / Economics
Comp App in Bus 2 820021011 ¹ Orientation to Marketing Occupations 8800110 ² Exploration of Marketing	9th Grade Transition	Foreign Language	Foreign Language	Marketing OJT
	Computing for College & Careers 820902001	Fashion Essentials 880601002	Fashion Applications 880602002	Fashion Management (Honors) 880603003
Occupations	Elective	Elective	Elective	Elective
1 Recommended for 7th grade 2 Recommended for 8th grade 2 Recommended for 8th grade	Elective	Elective	Elective	Elective

Suggested Electives:

- Students may in their Junior or Senior year opt to participate in the Career Experience Opportunity (CEO) internship program using the following course numbers: Workplace Essentials – 83003101A (Honors .5) and CEO internship – 0500330CE (Honors .5).
- Students may complete more than one program within the Academy of Marketing & Retail Services providing courses are offered at the school site.
- In addition, students can choose to enroll in AP Psychology, 3rd year of Foreign Language classes to enhance their marketability.

To find a Miami-Dade County Public High School with this Program Strand, please link to http://ssr.dadeschools.net/acad_tally_schls.pdf.

Internship Opportunities	Student Organizations / Clubs	Earn Upon Completion	
 Internship Cooperative Education Service Learning Portal to CEO 	DECA, An Association of Marketing Students	Industry Title & FLDOE OCP's correlated to the individual areas. For more information on the Florida Department of Education Bright Futures Scholarship Programs: Florida Academic Scholars Award (FAS), Florida Medallion Scholars Award (FMS), and Florida Gold Seal Vocational Scholars Award (GSV) please contact a guidance counselor or visit: http://www.floridastudentfinancialaid.org/ssfad/factsheets/BF.htm. For more information about TECH PREP Articulation Agreements with local colleges, please contact your guidance counselor.	

POSTSECONDARY OPTIONS

Certification Programs	Community College (A.A./A.S.) or Proprietary Programs	Four-Year College and University Programs	
Miami-Dade College Commercial Art Technology	Miami-Dade College Interior Design Graphic Design Marketing	 Fashion Marketing & Management Fashion Design & Product Development General Business Fashion Communication 	Florida International University Florida A & M University Florida Gulf Coast University University of Central Florida

CAREER OPTIONS

Entry Level		After Post-Secondary Education	
Fashion DesignerSeamstressCustomer Service Assistant	Independent Business OwnerPattern MakerFashion Graphic	Fashion DesignerRetail BuyerRetail Manager	 Business Administration Marketing Merchandise Display Coordinator Independent Business Owner